

## Message Text

UNCLASSIFIED

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60

ORIGIN COME-00

INFO OCT-01 NEA-10 ISO-00 EB-07 /018 R

DRAFTED BY COMM/BIC/OED/SIPS/SSLEON/JEB

APPROVED BY EB/OCA/CM/LKLIEFORTH

COMM/BIC/OED/SIPS/SSLEON

COMM/BIC/OED/OBOD/RECOHEN

COMM/BIC/CAGNE/GAINES

STATE/NEA/ARP/LUMSDEN (INFO)

----- 089362

P 212350Z JAN 76

FM SECSTATE WASHDC

TO AMEMBASSY ABU DHABI PRIORITY

UNCLAS STATE 015374

E.O. 11652: NA

TAGS: BEXP, TC

SUBJECT: PRODUCT OPPORTUNITY - ELECTRICAL CABLE

REF: ABU DHABI 31

1. ANIXTER HAS SEVERAL MANUFACTURING PLANTS IN U.S. AND HAS GOOD REPUTATION. WOULD HOPE THEY WILL SOURCE FROM U.S. THEREFORE CONSIDER EVEN-HANDED APPROACH NECESSARY EVEN THOUGH POSSIBILITY EXISTS THAT SOME SOURCING COULD BE FROM ANOTHER COUNTRY.

2. MARKET POTENTIAL REFERRED TO IN REFTTEL AND PRIOR HAS BEEN RAPIDLY DISSEMINATED TO LEADING U.S. SUPPLIERS. IN VIEW DEPRESSED STATUS THAT INDUSTRY CONSIDER THAT ALL CAPABLE OF RESPONDING WILL HAVE DONE SO. HOWEVER, DO NOT KNOW WHICH FIRMS HAVE SUBMITTED TENDERS.

3. REGRET LATENESS OF RESPONSE. FYI WHIPPLE HAS RETURNED TO INDUSTRY AND RECRUITMENT FOR REPLACEMENT IN PROGRESS END FYI. SISCO

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NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 21 JAN 1976  
**Decaption Date:** 01 JAN 1960  
**Decaption Note:**  
**Disposition Action:** n/a  
**Disposition Approved on Date:**  
**Disposition Authority:** n/a  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
**Disposition Date:** 01 JAN 1960  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1976STATE015374  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** BIC/OED/SIPS/SSLEON/JEB  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Film Number:** D760023-0842  
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**Handling Restrictions:** n/a  
**Image Path:**  
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**Line Count:** 60  
**Locator:** TEXT ON-LINE, ON MICROFILM  
**Office:** ORIGIN COME  
**Original Classification:** UNCLASSIFIED  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
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**Page Count:** 2  
**Previous Channel Indicators:** n/a  
**Previous Classification:** n/a  
**Previous Handling Restrictions:** n/a  
**Reference:** 76 ABU DHABI 31  
**Review Action:** RELEASED, APPROVED  
**Review Authority:** RowellE0  
**Review Comment:** n/a  
**Review Content Flags:**  
**Review Date:** 21 JUN 2004  
**Review Event:**  
**Review Exemptions:** n/a  
**Review History:** RELEASED <21 JUN 2004 by schwenja>; APPROVED <11 JAN 2005 by RowellE0>  
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04 MAY 2006

**Review Media Identifier:**  
**Review Referrals:** n/a  
**Review Release Date:** n/a  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** PRODUCT OPPORTUNITY - ELECTRICAL CABLE  
**TAGS:** BEXP, TC  
**To:** ABU DHABI  
**Type:** TE  
**Markings:** Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 04 MAY 2006